July-August 2008

# Still Hampered by Housing

Home sales continued to improve but home building slowed again.

#### ■ REVIEW OF RECENT ECONOMIC DEVELOPMENTS

California labor markets continued to slide in July. The state lost nonfarm jobs and the unemployment rate inched up. On the housing front, home sales improved as prices dropped further, while construction activity remained depressed.

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#### **EMPLOYMENT**

#### Job losses continue at midyear

Nonfarm payroll employment fell by 14,900 in California in July, following a revised loss of 13,400 in June. The loss in June was originally reported as 12,800. The latest loss was the fifth consecutive monthly job loss for 2008. Since the end of 2007, the state has lost 54,000 nonfarm jobs, or 7,700 per month on average.

Nine of the state's 11 major industry sectors lost jobs in July, and the other two made only small gains. Financial activities lost 5,200 jobs; information, 3,600; leisure and hospitality, 2,900; construction, 2,000; manufacturing, 1,200; government, 400; professional and business services, 200; natural resources and mining, 200; and other services, 100. As for the gains, trade, transportation, and utilities added 600 jobs, and educational and health services, 300.

From July 2007 to July 2008, the state lost 75,900 nonfarm jobs, a 0.5-percent drop, with the state's beleaguered housing industry continuing to be the focus of most of the losses. Employment rose 47,000 in educational and health services; 39,300 in government; 9,200 in leisure and hospitality; 6,200 in professional and business

#### Losses Led by Housing-related Sectors California Nonfarm Employment July 2007 to July 2008 Jobs Total Nonfarm (75,900)Natural Resources and Mining 900 Construction (83,100)Manufacturing (30,900)Trade, Transportation and Utilities (20,500)Wholesale Trade 2,400 Retail Trade (22,900)Transportation, Warehousing, and Utilities Information (7,800)Financial Activities (35,400)Professional and Business Services 6,200 Educational and Health Services 47,000 Leisure and Hospitality 9,200 Other Services (800)Government 39,300

Housing and housing-related industries account for most of the state's job losses.

services; and 900 in natural resources and mining. Over the year, employment fell by 83,100 in construction; 35,400 in financial activities; 30,900 in manufacturing; 20,500 in trade, transportation, and utilities; 7,800 in information; and 800 in other services.

#### State's unemployment rate rises again

The state's unemployment rate rose to 7.3 percent in July—a 12-year high. July's unemployment rate was up 0.3 percentage point from a revised June unemployment rate of 7.0 percent and 1.9 percentage points from July 2007's unemployment rate of 5.4 percent. This large year-over-year increase will most likely be revised down next February. The national unemployment rate increased by 0.2 percentage point to 5.7 percent in July, leaving the gap between the state and national rates at 1.6 percentage points.

#### **BUILDING ACTIVITY**

#### Home building slows further

Both single and multi-family home building slipped in July. Residential permits were issued at a seasonally adjusted annual rate of 59,000 units, down over 47 percent from July 2007, and the 29<sup>th</sup> consecutive year-over-year decline. New home permitting during the first seven months of 2008 was down 43 percent from the same months of 2007 and down 60 percent from the same period of 2006.

#### Nonresidential construction steady but modest

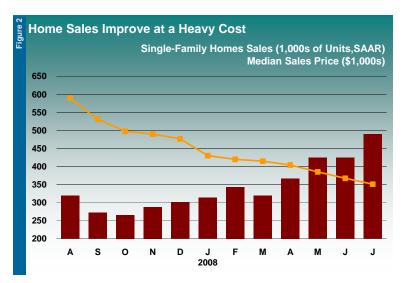
Nonresidential construction permitting essentially held steady in July, with a sharp boost in office construction and a solid gain in alterations and additions offsetting losses in all other categories. For the first seven months of 2008 as a whole, nonresidential permitting was down 3.3 percent from the same months of 2007.

#### REAL ESTATE

#### Better home sales come at a steep cost

The state continued to work its way out of the collapse of the real estate bubble. Existing home sales jumped in July, driving inventories down and shortening the time needed to sell a home. The pace of sales of existing single-family homes rose 15 percent from the prior month, and was up 43 percent from a year earlier, according to the California Association of Realtors. Its unsold inventory index<sup>1</sup> inched down to 6.7 months—the lowest reading since the end of 2006. It peaked at 16.8 months in January 2008. Similarly, the median number of days needed to sell a home slid to 47.5 days, a 34 percent improvement from the start of the year.

These promising signs, though, came amid continued deterioration of home values. The median price of existing single-family homes sold in July was \$350,800, a 40-percent drop from July 2007. It remains unclear how long it will take for the pickup in sales to stem falling home prices. Below is a discussion of the near-term outlook for California home prices.



Home sales have steadily improved in response to falling prices.

<sup>&</sup>lt;sup>1</sup> The number of months needed to deplete the supply of homes on the market at the current sales rate.

#### WHERE ARE HOME PRICES HEADED?

The median price of existing homes sold in California was \$174,000 in the first quarter of 1997 when it began an ascent that would more than triple its value in less than ten years. The median price peaked at \$593,000 in the second quarter of 2007, making the average appreciation rate over that run almost 15 percent per year. Hardly anything kept up with it—not California personal income, not the California CPI, not the S&P 500 index, not even California gasoline prices—which would be extraordinary, except that fraudulent lending practices and inadequate regulation of the securitization of home mortgages contributed significantly to the run-up in housing prices. A national mortgage crisis brought an end to the housing price bubble, and since the second quarter of 2007, home prices have fallen 43 percent in California. This adjustment shows little sign of slowing, raising the question of how far prices will fall.

#### **BOOM AND BUST**

#### Home prices were predictable at one time

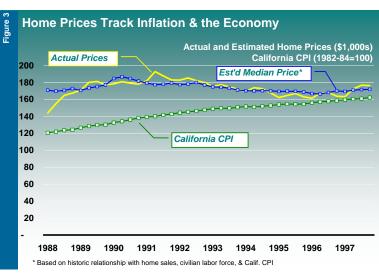
The run-up and subsequent decline in housing prices dwarfed all earlier ups and downs in California existing home prices going back to the beginning of the data in the mid-1970s, and had a profound effect on the state economy. Rising home prices created more home equity, some of which financed new automobiles, home remodelings, and vacations, boosting growth of the economy. Higher home prices and the stronger economy also spurred new home construction. California's economy accelerated in the mid-2000s, but the growth was concentrated in residential construction, real estate, and housing-related finance and retail trade. When the bubble burst, this housing-based economy began to unravel.

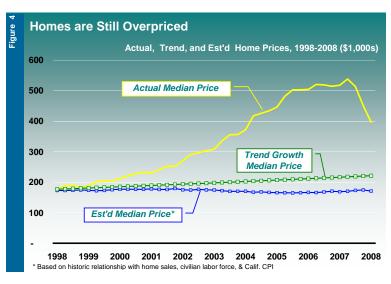
From 1988 to 1997, real single-family home prices<sup>2</sup> generally followed the California CPI, with the exception of a

generally followed the California CPI, with the exception of a (relatively) small housing bubble in Los Angeles in the early 1990's. During this period, prices could be relatively accurately predicted by a mix of indicators—the California CPI, the civilian labor force, and existing single-family home sales. Housing prices on average grew around half a percent per quarter during this time period. However, after the first quarter of 1997, housing prices skyrocketed. For the next ten years, housing prices would climb 3 percent per quarter on average, and at one point in 2004 they would climb 12 percent in one quarter. This price bubble was the cornerstone of the moderate economic expansion California experienced in the mid 2000's.



Rising home prices represented a dilemma to the banking industry. How would prospective homeowners afford what would become much higher down-payments and monthly terms on new mortgages for their now much more expensive homes? The answer lay in sub-prime mortgages, a new type of mortgage which lowered emphasis on credit history, and called for low payments for the first few years of the mortgage. These new mortgages allowed people to afford homes that were out of their price range, without adequate evaluation of their credit risks. Sub-prime mortgages fueled the housing bubble, stopping what might have been a normal downward market adjustment of prices. All bubbles must burst however, and when the mortgages started to shift to higher payments after the first few years, there was a huge spike in foreclosures from those who could no longer afford their mortgage payments. This led to the collapse of the housing bubble, which in turn has had a ripple effect through the economy.





<sup>&</sup>lt;sup>2</sup> California home prices used in this article are statewide median single-family home prices calculated by the California Association of Realtors and DataQuick. These are the two most widely referenced sources of California home prices. A comparison and contrast of these series were the subject of the previous edition of California Economic Indicators.

#### WHERE WILL THE MARKET BOTTOM OUT?

So when and where might home prices stabilize? By using traditional home price indicators mentioned above, one can estimate what housing prices would be currently if the bubble had not occurred. Based on the performance of the California CPI, the civilian labor force, and existing single-family home sales, the estimated median home price in the first quarter of 2008 would have been \$171,000—approximately 57 percent below the actual price. At the height of the bubble in the second half of 2005, the estimated median was 67 percent below the actual median. One caveat to this estimate is that, to some extent, these three variables were themselves affected by the housing bubble.

Another way to estimate a likely equilibrium is to consider the historic record of home price appreciation. From 1988 through 1997, California home prices rose an average of only 0.56 percent per quarter. Projecting forward from 1997 to the first quarter of 2008, based on that average appreciation, California's median price would be approximately \$221,300, or 44 percent below the actual price. At the peak of the bubble, the estimated median was 58 percent below the actual median. Thus by two broad measures, it appears that at the beginning of 2008, home prices were moving quickly towards equilibrium, but could still fall significantly further.

When previous housing bubbles have burst, prices followed a linear decline until they reached market equilibrium. This cycle appears to be following a similar pattern. Depending on which of the above equilibrium benchmarks is used, the gap between actual market prices and an estimated equilibrium closed by a third to one-half since the housing market's price peak in the second guarter of 2007.

Similarly, one can look at variables which are generally good leading predictors of housing prices. Two of these, existing home sales and new housing permits, peaked about a year and a half before home prices. Existing home sales bottomed out in October 2007 and have steadily improved since, accompanied by a steady decline in home inventories. Home building, on

the other hand, has not shown any signs of turning around but may have bottomed out. According to these variables, a recovery of housing prices may be in the offing sometime in 2009.

Other predictions regarding the housing market point towards the beginning of a recovery for California. A recent model from Columbia University finds that homes in both San Francisco and San Diego may actually be undervalued, while those in Los Angeles are only slightly over-valued. This model predicts that housing prices will fall some more, but predicts that California is on the right track, and may be heading towards recovery. Another report, by The International Monetary fund, finds that home inventory to sales ratios are the most important determinant in the state of the housing market. A recent decline in this ratio in California provides a positive sign that the housing market is beginning to improve.



## **Select Indicators**

	2007		20/	10		Vaar Ovar
	2007 Jul	Apr	200 May	Jun	Jul	Year-Over % Change
EMPLOYMENT (Seasonally adjusted)	Jui	Дрі	iviay	Juli	Jui	70 Change
Civilian employment (000)	17,235	17,246	17,187	17,150	17,056	-1.0%
Unemployment (000)	978	1,141	1,259	1,282	1,352	38.2%
Unemployment rate	5.4	6.2	6.8	7.0	7.3	
Nonagricultural wage and salary employment (000) a/	15,192.7	15,154.0	15,145.1	15,131.7	15,116.8	-0.5%
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Goods-producing industries	2,389.0	2,297.4	2,284.3	2,279.3	2,275.9	-4.7%
Natural resources and mining Construction	25.9 896.4	26.7 824.9	26.9 815.7	27.0 815.3	26.8 813.3	3.5% -9.3%
Manufacturing	1,466.7	1,445.8	1,441.7	1,437.0	1,435.8	-2.1%
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Service-providing industries	12,803.7	12,856.6	12,860.8	12,852.4	12,840.9	0.3%
Trade, transportation, and utilities	2,919.9	2,906.0	2,904.7	2,898.8	2,899.4	-0.7%
Information Financial activities	472.7 906.4	462.9 878.7	467.6 876.0	468.5 876.2	464.9 871.0	-1.7% -3.9%
Professional and business services	2,270.0	2,285.1	2,281.2	2,276.4	2,276.2	0.3%
Educational and health services	1,668.4	1,708.2	1,712.2	1,715.1	1,715.4	2.8%
Leisure and hospitality	1,554.9	1,566.1	1,565.2	1,567.0	1,564.1	0.6%
Other services	517.3	515.0	516.1	516.6	516.5	-0.2%
Government	2,494.1	2,534.6	2,537.8	2,533.8	2,533.4	1.6%
Federal government	246.9	248.3	248.7	248.6	248.6	0.7%
State and local government	2,247.2	2,286.3	2,289.1	2,285.2	2,284.8	1.7%
High-technology industries b/	871.3	873.3	872.7	873.7	874.5	0.4%
Computer and electronic products manufacturing	307.2	306.2	305.6	305.9	305.9	-0.4%
Aerospace products and parts manufacturing	72.0	71.2	71.0	71.0	71.1	-1.3%
Software publishers	43.7	43.4	43.7	43.8	43.9	0.5%
Telecommunications	120.5	121.2	120.9	121.2	120.7	0.2%
Internet service providers	21.4	20.6	20.8	20.6	20.9	-2.3%
Computer systems design	200.1	202.6	203.1	203.3	203.6	1.7%
Scientific research and development	106.4	108.1	107.6	107.9	108.4	1.9%
HOURS AND EARNINGS IN MANUFACTURING (Not						
Average weekly hours	40.6	41.1	40.7	40.8	40.8	0.5%
Average weekly earnings	\$657.31	\$681.03	\$673.18	\$677.28	\$677.28	3.0%
Average hourly earnings	\$16.19	\$16.57	\$16.54	\$16.60	\$16.60	2.5%
CONSUMER PRICE INDEX (1982-84=100) (Not seaso	nally adius	ted)				
All Urban Consumers Series		, , , , , , , , , , , , , , , , , , , ,				
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California Average	n.a.	224.3	n.a.	228.3	n.a.	
California Average San Francisco CMSA	n.a.	224.3 222.1	n.a.	228.3 225.2	n.a.	
California Average						  5.7%
California Average San Francisco CMSA Los Angeles CMSA	n.a.	222.1	n.a.	225.2	n.a.	5.7%
California Average San Francisco CMSA Los Angeles CMSA Urban Wage Earners and Clerical Workers Series	n.a. 217.5	222.1 224.6	n.a. 226.7	225.2 229.0	n.a. 229.9	5.7%
California Average San Francisco CMSA Los Angeles CMSA	n.a.	222.1	n.a.	225.2	n.a.	5.7%
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California Average San Francisco CMSA Los Angeles CMSA Urban Wage Earners and Clerical Workers Series California Average San Francisco CMSA Los Angeles CMSA  CONSTRUCTION Private residential housing units authorized (000) c/ Single units Multiple units Residential building authorized valuation (millions) d/ Nonresidential building authorized valuation (millions) d Nonresidential building authorized valuation (millions) e Commercial Industrial Other Alterations and additions	n.a. 217.5  n.a. n.a. 209.4  112 66 46  \$27,892  \$19,900  \$1,683 535 91 309	222.1 224.6 217.6 217.9 217.9 76 34 42 \$20,208 \$22,579 \$2,011 792 144 243	n.a. 226.7  n.a. n.a. 219.7  87 37 50  \$19,776  \$18,103  \$1,601 546 38 208	225.2 229.0 221.8 221.5 222.4 70 41 29 \$20,148 \$19,745 \$1,917 800 113 336	n.a. 229.9  n.a. n.a. 223.2  59 33 26  \$17,216  \$19,720  \$1,753 601 48 253	-47.6% -50.2% -43.8% -38.3% -0.9%
California Average San Francisco CMSA Los Angeles CMSA Urban Wage Earners and Clerical Workers Series California Average San Francisco CMSA Los Angeles CMSA  Los Angeles CMSA  CONSTRUCTION Private residential housing units authorized (000) c/ Single units Multiple units  Residential building authorized valuation (millions) d/ Nonresidential building authorized valuation (millions) e Commercial Industrial Other	n.a. 217.5  n.a. n.a. 209.4  112 66 46  \$27,892  \$19,900  \$1,683 535 91 309	222.1 224.6 217.6 217.9 217.9 76 34 42 \$20,208 \$22,579 \$2,011 792 144 243	n.a. 226.7  n.a. n.a. 219.7  87 37 50  \$19,776  \$18,103  \$1,601 546 38 208	225.2 229.0 221.8 221.5 222.4 70 41 29 \$20,148 \$19,745 \$1,917 800 113 336	n.a. 229.9  n.a. n.a. 223.2  59 33 26  \$17,216  \$19,720  \$1,753 601 48 253	-47.6% -47.6% -50.2% -43.8% -38.3% -0.9% 4.2% 12.4% -47.4% -18.2%
California Average San Francisco CMSA Los Angeles CMSA Urban Wage Earners and Clerical Workers Series California Average San Francisco CMSA Los Angeles CMSA  Los Angeles CMSA  CONSTRUCTION Private residential housing units authorized (000) c/ Single units Multiple units Residential building authorized valuation (millions) d/ Nonresidential building authorized valuation (millions) d Nonresidential building authorized valuation (millions) e Commercial Industrial Other Alterations and additions  AUTO SALES (Seasonally adjusted) New auto registrations (number)	n.a. 217.5  n.a. n.a. n.a. 209.4  112 66 46  \$27,892 \$19,900 \$1,683 535 91 309 749	222.1 224.6 217.6 217.9 217.9 76 34 42 \$20,208 \$22,579 \$2,011 792 144 243 833	n.a. 226.7  n.a. n.a. 219.7  87 37 50  \$19,776  \$18,103  \$1,601 546 38 208 809	225.2 229.0 221.8 221.5 222.4 70 41 29 \$20,148 \$19,745 \$1,917 800 113 336 667	n.a. 229.9  n.a. n.a. 223.2  59 33 26 \$17,216 \$19,720 \$1,753 601 48 253 852  n.a.	-47.6% -50.2% -43.8% -38.3% -0.9% 4.2% 12.4% -47.4% 13.9%
California Average San Francisco CMSA Los Angeles CMSA Urban Wage Earners and Clerical Workers Series California Average San Francisco CMSA Los Angeles CMSA  CONSTRUCTION Private residential housing units authorized (000) c/ Single units Multiple units Residential building authorized valuation (millions) d/ Nonresidential building authorized valuation (millions) d Nonresidential building authorized valuation (millions) e Commercial Industrial Other Alterations and additions  AUTO SALES (Seasonally adjusted) New auto registrations (number)  a/ The wage and salary employment information is base	n.a. 217.5  n.a. n.a. n.a. 209.4  112 66 46  \$27,892 \$19,900 \$1,683 535 91 309 749	222.1 224.6 217.6 217.9 217.9 76 34 42 \$20,208 \$22,579 \$2,011 792 144 243 833	n.a. 226.7  n.a. n.a. 219.7  87 37 50  \$19,776  \$18,103  \$1,601 546 38 208 809	225.2 229.0 221.8 221.5 222.4 70 41 29 \$20,148 \$19,745 \$1,917 800 113 336 667	n.a. 229.9  n.a. n.a. 223.2  59 33 26 \$17,216 \$19,720 \$1,753 601 48 253 852  n.a.	-47.6% -50.2% -43.8% -38.3% -0.9% 4.2% 12.4% -47.4% 13.9%
California Average San Francisco CMSA Los Angeles CMSA Urban Wage Earners and Clerical Workers Series California Average San Francisco CMSA Los Angeles CMSA Los Angeles CMSA  CONSTRUCTION Private residential housing units authorized (000) c/ Single units Multiple units Residential building authorized valuation (millions) d/ Nonresidential building authorized valuation (millions) e Commercial Industrial Other Alterations and additions  AUTO SALES (Seasonally adjusted) New auto registrations (number)  a/ The wage and salary employment information is base b/ Not seasonally adjusted	n.a. 217.5  n.a. n.a. n.a. 209.4  112 66 46  \$27,892 \$19,900 \$1,683 535 91 309 749	222.1 224.6 217.6 217.9 217.9 76 34 42 \$20,208 \$22,579 \$2,011 792 144 243 833	n.a. 226.7  n.a. n.a. 219.7  87 37 50  \$19,776  \$18,103  \$1,601 546 38 208 809	225.2 229.0 221.8 221.5 222.4 70 41 29 \$20,148 \$19,745 \$1,917 800 113 336 667	n.a. 229.9  n.a. n.a. 223.2  59 33 26 \$17,216 \$19,720 \$1,753 601 48 253 852  n.a.	-47.6% -50.2% -43.8% -38.3% -0.9% 4.2% 12.4% -47.4% 13.9%
California Average San Francisco CMSA Los Angeles CMSA Urban Wage Earners and Clerical Workers Series California Average San Francisco CMSA Los Angeles CMSA  Los Angeles CMSA  CONSTRUCTION Private residential housing units authorized (000) c/ Single units Multiple units  Residential building authorized valuation (millions) d/ Nonresidential building authorized valuation (millions) e Commercial Industrial Other Alterations and additions  AUTO SALES (Seasonally adjusted) New auto registrations (number)  a/ The wage and salary employment information is base b/ Not seasonally adjusted cc/ Seasonally adjusted at annual rate	n.a. 217.5  n.a. n.a. n.a. 209.4  112 66 46  \$27,892 \$19,900 \$1,683 535 91 309 749	222.1 224.6 217.6 217.9 217.9 76 34 42 \$20,208 \$22,579 \$2,011 792 144 243 833	n.a. 226.7  n.a. n.a. 219.7  87 37 50  \$19,776  \$18,103  \$1,601 546 38 208 809	225.2 229.0 221.8 221.5 222.4 70 41 29 \$20,148 \$19,745 \$1,917 800 113 336 667	n.a. 229.9  n.a. n.a. 223.2  59 33 26 \$17,216 \$19,720 \$1,753 601 48 253 852  n.a.	-47.6% -50.2% -43.8% -38.3% -0.9% 4.2% 12.4% -47.4% 13.9%
California Average San Francisco CMSA Los Angeles CMSA Urban Wage Earners and Clerical Workers Series California Average San Francisco CMSA Los Angeles CMSA Los Angeles CMSA  CONSTRUCTION Private residential housing units authorized (000) c/ Single units Multiple units Residential building authorized valuation (millions) d/ Nonresidential building authorized valuation (millions) e Commercial Industrial Other Alterations and additions  AUTO SALES (Seasonally adjusted) New auto registrations (number)  a/ The wage and salary employment information is base b/ Not seasonally adjusted	n.a. 217.5  n.a. n.a. n.a. 209.4  112 66 46  \$27,892 \$19,900 \$1,683 535 91 309 749	222.1 224.6 217.6 217.9 217.9 76 34 42 \$20,208 \$22,579 \$2,011 792 144 243 833	n.a. 226.7  n.a. n.a. 219.7  87 37 50  \$19,776  \$18,103  \$1,601 546 38 208 809	225.2 229.0 221.8 221.5 222.4 70 41 29 \$20,148 \$19,745 \$1,917 800 113 336 667	n.a. 229.9  n.a. n.a. 223.2  59 33 26 \$17,216 \$19,720 \$1,753 601 48 253 852  n.a.	-47.6% -50.2% -43.8% -38.3% -0.9% 4.2% 12.4% -47.4% 13.9%

#### **Select Indicators (continued)**

Percer		S FOR SEC	OHD WUAK	I LIX 2000					+	
Percer	11)		Offi	20	Off	fice	Of	fice	Indu	etrial
		Office Downtown			ırban		politan	indu	Striai	
			2Q08	2Q07	2Q08	2Q07	2Q08	2Q07	2Q08	2Q07
lorthe	rn and Cen	tral Californi		<u>= 0.0.</u>		<u>= 40.</u>		<u>= 40.</u>		
Oakla			13.2	9.7	13.8	11.3	13.7	11.0	n.a	n.a.
Sacra	amento		12.7	11.5	15.9	12.5	15.2	12.3	9.7	11.4
San F	rancisco		9.1	8.5	10.7	11.9	9.6	9.6	10.8	10.4
San	Jose		18.2	14.4	12.0	8.4	13.4	9.8	n.a	n.a.
	rn Californi						_			
	Angeles Me	tro	12.0	13.7	9.3	8.5	9.7	9.3	9.8	7.3
	ge County		n.a	n.a.	15.8	9.6	15.8	9.6	9.0	6.2
	Diego		13.6	12.5	16.0	12.1	15.6	12.2	12.0	10.2
ventu	ıra County		n.a	n.a.	15.7	12.2	15.7	12.2	n.a	n.a.
lations	al Average		10.7	10.6	15.1	13.7	13.6	12.6	11.0	9.8
valioni	ai Average		10.7	10.0	13.1	10.7	13.0	12.0	11.0	3.0
					FORFIGI	N TRADE				
						DUGH				
						ORNIA				
SALES	OF EXIST	ING SINGL	F-FAMILY H	IOMES		RTS	DOD PE	RIME CONT	RACTS a/	
,,,,,,,,,	, O. E.M.O.	Median	Units	IOIIIEO	Exports	Imports	20211	2 00.11	10.010 0	
		Price	(SAAR)			llions)		\$ millions	% of U.S.	
2004	Jan	\$404,463	615,659		\$9,062	\$19,996	1993-94	22,573	20.5%	
	Feb	391,550	589,220		9,536	18,011	1994-95	18,277	16.8%	
	Mar	428,060	590,220		11,420	22,589	1995-96	18,230	16.7%	
	Apr	452,680	640,710		10,249	21,722	1996-97	18,477	17.3%	
	May	463,320	632,380		10,460	21,760	1997-98	17,401	15.9%	
	Jun	468,050	633,660		10,481	23,971	1998-99	17,372	15.1%	_
	Jul	462,145	639,910		10,388	24,162	1999-00	18,100	14.7%	
	Aug	473,520	591,150		10,118	24,127	2000-01	19,939	14.7%	
	Sep	463,630	626,210		10,446	23,974	2001-02	23,816	15.0%	
	Oct	459,530	639,571		10,460	25,279	2002-03	28,681	15.0%	
	Nov	471,980	652,340		9,792	25,769	2003-04	27,875	13.7%	
	Dec	474,270	645,860		10,628	22,863	2004-05	31,065	13.1%	
2005	Jan	\$484,580	659,410		\$9,405	\$22,776				
	Feb	470,920	608,160		9,756	21,738				
	Mar	496,550	634,700		11,390	23,735				
	Apr	509,630	658,060		10,356	24,337				
	May	522,590	618,920		10,882	24,774				
	Jun	542,330	656,310		11,108	26,153				
	Jul	539,840	647,910		10,828	26,452				
	Aug	567,320	632,240		11,166	26,452				
	Sep Oct	543,510 538,770	650,780		10,825	28,012				
	Nov	548,680	621,530 579,560		11,371 11,194	28,847 27,030				
	Dec	547,400	531,910		11,709	26,024				
	Dec				,	-				
2006	Jan	\$549,460	500,470		\$10,848	\$25,555				
	Feb	534,400	513,740		10,791	23,004				
	Mar	562,130	539,170		13,336	27,722				
	Apr	562,380	516,960		11,991	27,005				
	May	563,860	488,260 483,690		12,306 12,664	28,090 29,621				
	Jun Jul	575,850 567,860	483,690	-	12,664	29,621				
	Aug	577,300	442,150		12,255	31,550				
	Sep	557,150	444,780		12,720	30,608				
	Oct	552,020	443,320		12,913	32,200				
	Nov	554,500	450,930		12,676	29,747				
	Dec	569,350	452,060		12,756	28,396				
2007		\$551,220	·							
2007	Jan	\$551,220 554,280	446,820 480,170		\$12,325 11,717	\$28,025				
	Feb Mar	554,280	480,170	-	13,954	26,183 27,815				
	Apr	594,110	357,460		12,360	28,049				
	May	594,110	358,640		13,283	28,734				
	Jun	591,280	357,890		13,864	29,961				
	Jul	587,560	341,130		12,837	30,537				
	Aug	588,970	319,200		13,527	31,206				
	Sep	530,830	271,590		13,375	30,962				
	Oct	497,110	265,030		14,511	33,415				
	Nov	489,570	287,600		13,483	31,767				
	Dec	476,380	301,040		14,313	29,615				
2008	Jan	\$429,790	313,580		\$13,016	\$28,280				-
2000	Feb	419,640	343,220		13,664	27,306				
	Mar	414,640	343,220		14,868	27,306				
	Apr	403,870	366,720		14,308	29,907				
	May	384,840	423,700		15,023	30,640				
	iviay	367,130	424,180		15,800	31,269				
	Jun									
	Jun Jul	350,760	489,080		n.a.	n.a.				

# Leading Indicators <sup>a/</sup>

F N A N J J	Jan Feb Mar	Overtime Hours 4.0	Average Weekly Hours	Insurance Claims	Business Incorporations	Authorizations
F N N J J	Feb ∕/ar		weekiy Hours	Claims		
F N N J J	Feb ∕/ar	4.0			•	(Thousands)
N A N J J	Иar		40.0	50,262	8,161	205.8
A N J J		3.9	40.2	50,215	8,596	205.6
N J J		4.2	40.2	48,845	8,347	210.7
J J A	Apr	4.4	39.9	48,663	8,462	201.8
J A	Иау	4.4	40.4	46,437	8,030	204.9
Α S	Jun	4.2	39.9	49,581	8,837	209.3
S	Jul	4.4	40.1	48,549	8,636	197.7
	Aug	4.2	40.1	47,823	8,289	215.6
	Sep	4.1	39.3	47,338	8,778	213.2
	Oct	4.2	39.7	47,295	8,130	214.2
	Vov	4.4	39.9	47,341	9,020	236.9
L	Dec	4.5	39.9	48,188	9,012	227.3
	lan	4.5	40.2	50,011	5,926	205.5
	-eb	4.5	40.0	46,613	8,977	201.2
	Иar	4.4	40.0	45,084	9,131	209.1
	∖pr	4.5	40.0	43,844	9,560	209.8
	Иау	4.3	40.0	43,211	9,425	212.6
	Jun	4.3	39.6	42,341	9,282	218.3
	Jul	4.3	39.8	41,141	9,189	233.4
	∖ug	4.7	39.9	41,131	9,118	198.7
	Sep	4.5	40.0	41,437	9,221	264.3
	Oct	4.4	40.5	39,984	8,740	195.8
	Vov	4.3	39.9	39,978	9,072	190.6
	Dec	4.2	39.4	41,352	9,088	175.8
2006 J	Jan	4.3	40.2	41,651	9,044	179.3
F	-eb	4.5	40.3	38,711	8,699	221.5
٨	Иar	4.4	40.1	42,336	9,405	171.7
Α	۱pr	4.3	40.2	43,184	8,519	179.8
٨	Лау	4.4	40.2	42,531	9,356	164.4
J	Jun	4.4	40.4	40,533	8,579	198.7
J	Jul	4.3	40.4	42,662	8,417	144.2
Α	Aug	4.1	40.1	42,949	8,981	150.5
S	Sep	4.0	40.2	42,154	8,646	151.3
	Oct	4.2	40.5	42,070	9,070	135.7
N	VoV	4.1	40.3	43,305	9,063	128.2
	Dec	4.2	40.8	45,290	8,772	139.1
2007 J	Jan	4.1	40.5	42,735	9,099	139.6
	eb	3.9	40.2	42,805	8,890	130.9
N	Mar	3.9	40.3	43,454	8,513	141.8
	Apr	3.9	40.5	43,033	8,429	126.7
	May	4.1	40.5	44,729	8,548	120.6
	Jun	4.1	40.6	45,168	8,821	102.6
	Jul	4.0	40.8	45,494	8,705	112.5
	Aug	4.1	40.7	46,201	9,284	127.0
	Sep	4.1	40.7	46,601	8,560	85.0
	Oct	4.1	40.6	49,039	9,091	99.3
	Vov	3.9	40.6	48,732	9,320	69.4
	Dec	3.8	40.4	49,154	8,385	94.5
2008 J	Jan	3.8	40.4	50,132	7,877	66.0
	eb	3.9	40.7	47,190	8,805	89.7
	Mar	4.0	40.9	50,184	7,430	52.7
	Apr	4.2	41.2	51,874	8,677	75.9
	May	3.8	40.8	51,928	8,081	87.0
	Jun	3.9	40.7	54,387	7,962	70.4
	Jul	3.8	41.0	60,609	n.a.	59.0
			e California Depa	artment of Finance		
.a. Not a	available	9				

		Nonagricultural Employment	Manufacturing Employment	Unemployment Rate	Unemployment Avg. Weeks Claimed
		(Thousands)	(Thousands)	(Percent)	(Thousands)
2004	Jan	14,429	1,537	6.6	450
2004	Feb	14,429	1,534	6.5	441
	Mar	14,461	1,534	6.5	440
	Apr	14,481	1,537	6.4	436
	May	14,502	1,538	6.4	426
	Jun	14,503	1,534	6.3	436
	Jul	14,568	1,545	6.2	408
	Aug	14,549	1,536	6.1	418
	Sep	14,547	1,530	6.1	421
	Oct	14,616	1,528	6.0	401
	Nov	14,636	1,525	5.9	399
	Dec	14,626	1,520	5.9	402
2005	Jan	14,651	1,524	5.9	400
	Feb	14,685	1,520	5.7	393
	Mar	14,695	1,515	5.5	385
	Apr	14,747	1,517	5.5	371
	May	14,739	1,512	5.5	366
	Jun	14,750	1,510	5.5	374
	Jul	14,808	1,519	5.3	359
	Aug	14,840	1,514	5.3	360
	Sep	14,874	1,512	5.2	337
	Oct	14,895	1,512	5.2	345
	Nov	14,931	1,511	5.1	337
	Dec	14,953	1,509	5.1	325
2006	Jan	14,957	1,511	5.1	337
	Feb	14,999	1,511	4.9	335
	Mar	14,994	1,508	4.9	343
	Apr	14,984	1,503	5.0	358
	May	15,030	1,503	4.9	336
	Jun	15,060	1,501	4.9	335
	Jul	15,085	1,501	4.8	342
	Aug	15,110	1,499	4.9	339
	Sep	15,122	1,500	4.8	339
	Oct	15,162	1,506	4.8	342
	Nov	15,188	1,507	4.7	348
	Dec	15,188	1,507	4.8	348
	Dec	13,213	1,307		
2007	Jan	15,136	1,476	5.0	357
	Feb	15,159	1,473	5.0	358
	Mar	15,178	1,470	5.0	349
	Apr	15,139	1,466	5.2	359
	May	15,162	1,465	5.3	368
	Jun	15,172	1,464	5.3	353
	Jul	15,193	1,467	5.4	371
	Aug	15,182	1,459	5.5	372
	Sep	15,170	1,457	5.6	395
	Oct	15,168	1,457	5.7	401
	Nov	15,160	1,454	5.7	381
	Dec	15,171	1,452	5.9	427
2008	Jan	15,142	1,450	5.9	418
2000	Feb	15,165	1,447	5.7	408
	Mar	15,163	1,448	6.2	455
	Apr	15,154	1,446	6.2	476
	May	15,145	1,442	6.8	460
	Jun	15,132	1,437	7.0	465
	Jul	15,117	1,436	7.3	489
	Jui	15,117	1,430	1.5	403
		Personal	Wages &		
		Income b/	Salaries b/	Taxable Sales c/	
		(\$ millions)	(\$ millions)	(\$ millions)	
2004	Qtr I	\$1,235,134	\$682,305	\$122,248	
	Qtr II	1,254,107	694,530	124,131	
	Qtr III	1,272,152	704,879	124,884	
	Qtr IV	1,302,488	714,168	128,541	
2005	Qtr I	\$1,312,089	\$719,120	\$128,097	
_500	Qtr II	1,335,194	727,829	133,749	
	Qtr III	1,363,071	744,510	137,374	
	Qtr IV	1,382,667	753,281	137,157	
2006	Qtr I	\$1,413,588	\$777,381	\$138,131	
	Qtr II	1,426,103	773,704	140,907	
	Qtr III	1,443,049	784,100	140,409	
	Qtr IV	1,463,044	800,737	140,098	
2007	Qtr I	\$1,492,278	\$814,026	\$142,376	
_501	Qtr II	1,514,048	823,414	142,108	
	Qtr III	1,530,834	829,619	137,636	
	Qtr IV	1,551,196	841,968	138,460	
2008	Qtr I	\$1,567,165	\$852,116	\$137,151	
	Qtr II	n.a.	n.a.	138,799	
			Department of Finance		
	agricultura		mployment and the une		h are
		justed by the California	Employment Develop	ment Department.	

#### **ECONOMIC INDICATOR CHARTS**

Series classification as leading or coincident indicators generally follows that established by the National Bureau of Economic Research. The exceptions to this are manufacturing employment and taxable sales. These series are discussed in the technical note below.

#### **TECHNICAL NOTE**

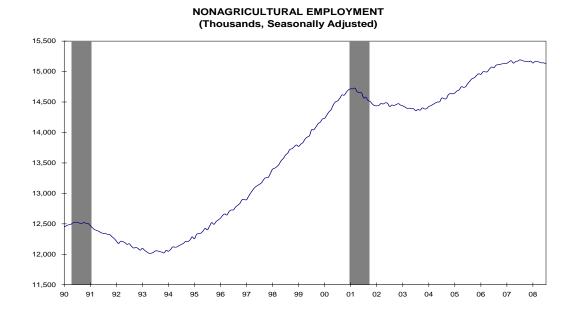
Whenever appropriate, data used in the charts have been seasonally adjusted. The method of seasonal adjustment is the X-12 Arima program. Persons interested in a detailed description of this method are referred to the U.S. Census Bureau's Statistical Research Division.

Under the X-12 Arima method, the addition of new data points changes historical seasonal factors. To avoid monthly data changes in the California Economic Indicators it is necessary to "freeze" the seasonally adjusted data through the past year and manually compute current year values from the projected seasonal factors. Thus historical revisions will be incorporated annually.

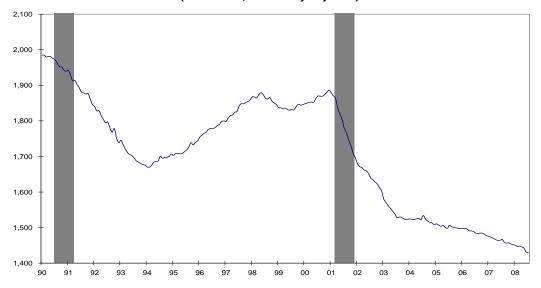
The manufacturing employment series is an addition to the NBER indicator list. It is used here because it appears to show cyclical fluctuations clearly and extends the limited number of series presently available for the State.

Taxable sales are used here as a proxy for retail trade. Data on the latter are not available for California prior to 1964. The taxable series includes sales by both retail and wholesale establishments, and is, therefore, a broad indicator of business activity. It has been classified as a coincident indicator on the basis of fluctuations in the series since 1950.

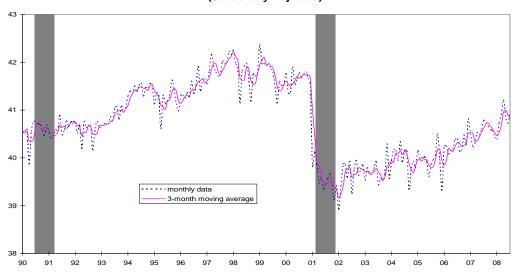
The other indicators shown are for general interest only. They are not directly related to the cyclical indicator series, but are of interest to persons looking at overall economic developments.



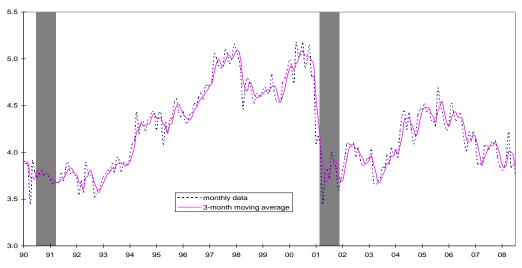
## MANUFACTURING EMPLOYMENT (Thousands, Seasonally Adjusted)



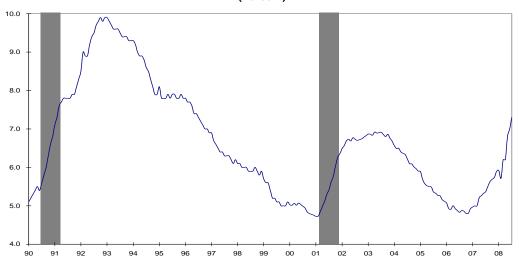
## AVERAGE WEEKLY HOURS, MANUFACTURING (Seasonally Adjusted)



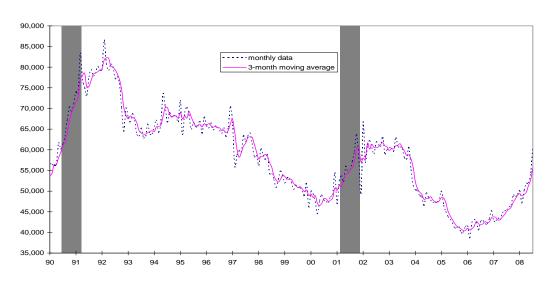
## AVERAGE OVERTIME HOURS, MANUFACTURING (Seasonally Adjusted)



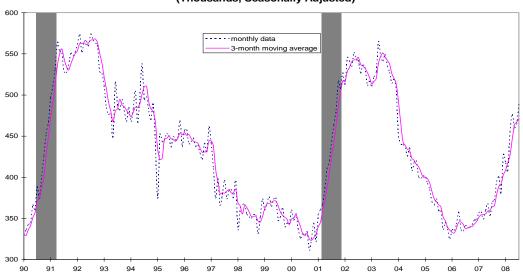
## UNEMPLOYMENT RATE (Percent)



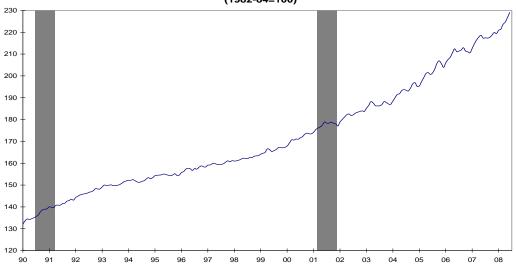
## INITIAL AND TRANSITIONAL CLAIMS FOR UNEMPLOYMENT INSURANCE (Weekly Average, Seasonally Adjusted)



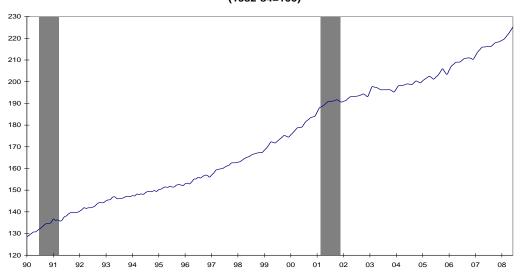
## UNEMPLOYMENT, AVERAGE WEEKS CLAIMED (Thousands, Seasonally Adjusted)



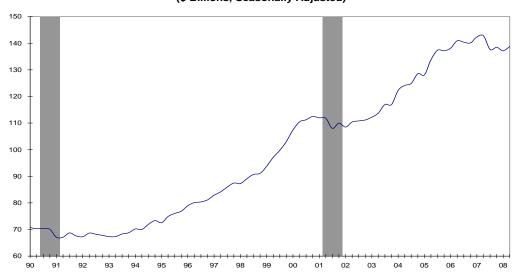
# CONSUMER PRICE INDEX, LOS ANGELES (1982-84=100)



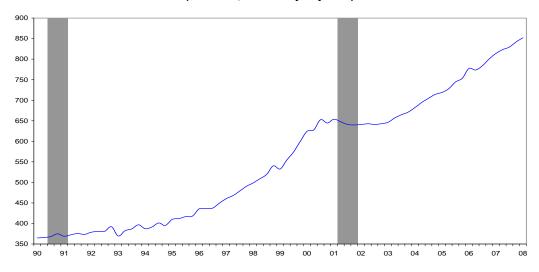
# CONSUMER PRICE INDEX, SAN FRANCISCO (1982-84=100)



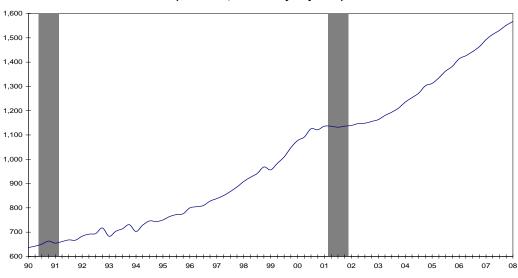
## TAXABLE SALES (\$ Billions, Seasonally Adjusted)



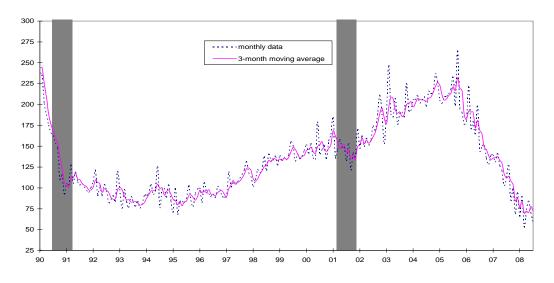
## TOTAL WAGES AND SALARIES (\$ Billions, Seasonally Adjusted)



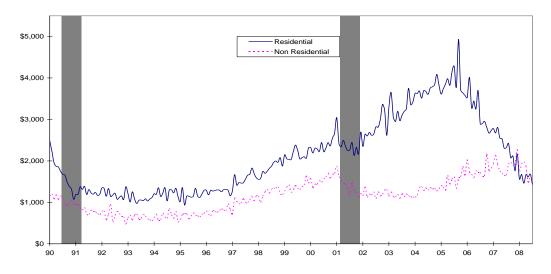
## PERSONAL INCOME (\$ Billions, Seasonally Adjusted)

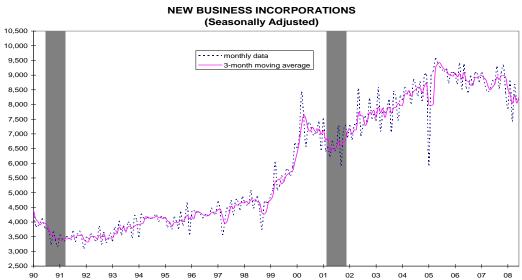


NEW HOUSING UNITS AUTHORIZED BY BUILDING PERMITS (Thousands, Seasonally Adjusted At Annual Rate)



# RESIDENTIAL AND NONRESIDENTIAL BUILDING PERMIT VALUATION (Dollars In Millions, Seasonally Adjusted At Annual Rate)





#### **CHRONOLOGY**

The following summary lists economic, political, and natural developments which have influenced California economic indicators, and may account for unusual movements in the series. Appraisal of the charts will be facilitated in many cases by taking into consideration those factors which may be contributing to temporary directional changes in business activity which are not indicative of significant changes in the economic situation of the State. In addition, major national and international events of general interest have also been included.

#### ---2007---

January 1	California minimum wage increased to \$7.50 per hour from \$6.75.
January 11	Vietnam becomes WTO member.
Mid-January	Freezing temperatures in California caused some \$1.3 billion in crop losses.
January 25-26	Sales of both new and existing homes in the U.S. suffered sharp declines last year. The plunge in new home sales was the biggest drop since 1990 and sales of existing homes saw its biggest decline since 1989.
February	Crippling winter storms blanketed large swaths of the Midwest and Northeast with snow, ice and freezing rain.
February 21	Rising default rates hitting subprime mortgage industry hard.
February 27	Dow Jones industrial average down 416 points, biggest one-day point loss since 2001, after declining markets in China and Europe and a steep drop in durable goods orders triggered a massive sell-off on Wall Street.
February 28	GDP grew at a 2.2 percent pace in the 4 <sup>th</sup> quarter –a considerably weaker rate than what the government first estimated.
March 2	The latest benchmark revision to the California labor market statistics shows nonfarm payroll employment growth was considerably stronger than what was first estimated.
March 14	President Bush issues a disaster declaration for California counties hurt by the January deep freeze.
March 29	Fourth quarter GDP revised upwards to 2.5 percent.
April 16	The number of default notices sent to California homeowners last quarter increased to its highest level in almost ten years, the result of flat appreciation, slow sales, and post teaser-rate mortgage resets.
April 25	Dow Jones Industrials close above 13,000 for the first time.
April 27	First quarter GDP increased at an annual rate of 1.3 percent.
May 3	S&P 500 closed above 1,500 for the first time in more than six years. Dow Jones Industrials surged to a record high for the sixth time in seven sessions.

May 4	US payroll job growth slowest since 2004.
	The Dow Jones industrial average hit another record high making this the longest bull run in 80 years.
May 31	First quarter GDP increased at an annual rate of 0.6 percent. That's down from its initial estimate of 1.3 percent growth.
July 24	Federal minimum wage increased to \$5.85 from \$5.15 per hour.
July 26	The Dow Jones industrial average dropped 311.50 points or 2.3 percent amid concerns about housing and credit markets.
August 2	Mattel says it is recalling 1.5 million Chinese-made toys worldwide marking the latest in a string of recalls that have fueled U.SChina tensions over the safety of Chinese products.
August 9	The Dow Jones industrial average was down 387.18 points or 2.8 percent as worries about the global credit market sparked a broad sell-off in stocks.
August 10	The Federal Reserve injected \$38 billion into the banking system in an effort to provide liquidity as needed to keep financial markets operating normally.
August 17	The Federal Reserve, reacting to concerns about the subprime lending crisis, cut its discount rate half a percentage point to 5.75 percent.
August 23	Bank of America invests \$2 billion in Countrywide Financial Corporation, helping the nation's largest mortgage lender shore up its finances as it struggles with a liquidity crunch.
August 24	California Governor Arnold Schwarzenegger signs the 2007-08 state budget bill.
August 28	The Dow Jones industrial average closed down 280.28 points or 2.1 percent as investors were hit by fresh worries over declining consumer confidence, falling home prices, shrinking profits on Wall Street and uncertainty about the Federal Reserve.
August 30	Second quarter GDP increased at an annual rate of 4 percent. That's up from its initial estimate of 3.4 percent growth.
September 10	Blasts rip Mexico gas and oil pipelines.
September 18	Federal funds rate target reduced from 5.25 percent to 4.75 percent. Discount rate cut from 5.75 percent to 5.25 percent.
September 27	Second quarter GDP increased at an annual rate of 3.8 percent. That's down from its preliminary estimate of 4 percent.
October 21-26	Southern California wildfires.
October 31	Federal funds rate target reduced from 4.75 percent to 4.50 percent. Discount rate cut from 5.25 percent to 5 percent.
November 1	The Federal Reserve injects \$41 billion in temporary reserves into the US money markets.

November 5-Members of the Writers Guild of America strike November 12 Citigroup, Bank of America, and JPMorganChase agree to a \$75 billion superfund to restore confidence to credit markets. November 15 US House of Representatives passes the Mortgage Reform and Anti-Predatory Lending Act of 2007. December 6 President Bush announces a plan to voluntarily and temporarily freeze the mortgage rates of a limited number of mortgage debtors holding adjustable rate mortgages. December 11 Federal funds rate target reduced from 4.50 percent to 4.25 percent. Discount rate cut from 5 percent to 4.75 percent. December 12 The Federal Reserve injects \$40B into the money supply and coordinates such efforts with central banks from Canada, United Kingdom, Switzerland and European Union. December 18 The Federal Reserve approves measures to give mortgage holders more protection to prevent the current housing crisis from worsening further. December 20 Third quarter GDP increased at an annual rate of 4.9 percent. In California, sales of new and existing houses and condos were down December 21 39 percent from a year ago in November. Sales have declined in the last 26 months on a year-over-year basis. The median price paid for a home was down 2.4 percent from the prior month and down 11.9 percent from a year ago. Financing with adjustable-rate mortgages and with multiple mortgages have dropped sharply. Foreclosure activity is at record levels. December Banks, mortgage lenders, real estate investment trusts, and hedge funds continue to suffer significant losses as a result of mortgage payment defaults and mortgage asset devaluation. ---2008----January 1 California minimum wage increased to \$8.00 per hour from \$7.50. January 11 Bank of America agrees to purchase Countrywide Financial. January 14 Fitch assigns Negative Rating Watch to State of California. January 21-22 Global stock markets plunge. Federal funds rate target reduced from 4.25 percent to 3.5 percent, the January 22 biggest one-day interest rate reduction on record. January 30 Federal funds rate target reduced from 3.5 percent to 3 percent. February 12 Hollywood writers strike ends. February 19 Crude oil price tops \$100 a barrel.

Gold futures hit \$1000 an ounce for the first time.

Crude oil price tops \$110 a barrel. Gas prices rise to another record high.

March 13

March 16	JPMorgan agrees to buy Bear Stearns for a mere fraction of what it was once worth.
March 17	The Fed expanded the range of programs to boost financial market liquidity and cut the discount rate by 25 basis points, to 3.25 percent
March 18	Federal funds rate target reduced from 3 percent to 2.25 percent.
March 27	Fourth quarter GDP increased at an annual rate of 0.6 percent, compared with 4.9 percent in the third quarter.
April 15	Retail chains caught in a wave of bankruptcies.
April 16	Consumer prices, over the past 12 months, is up by 4 percent, reflecting sharp gains in energy costs, which are up 17 percent over that period, and food prices, which are up 4.4 percent.
April 30	Federal funds rate target reduced from 2.25 percent to 2 percent.
	First quarter GDP increased at an annual rate of 0.6 percent.
July 6	Extended unemployment insurance benefits begin.
July 11	IndyMac Bank seized by federal regulators.
July 30	President Bush signs housing rescue law.
August 8	Georgia-Russia conflict escalates.
August 28	Second quarter GDP increased at an annual rate of 3.3 percent.